

The A. J. Advisor



Winter 2019

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Jay Winer

*Silver: Brilliant
& Radiant
or is it?*



Many aspects of the Odenton Town Center Plan have come to fruition since the passage of the first, future-looking Odenton Town Center Plan twenty five years ago. So is this “silver” anniversary celebration shiny or dull?

With the opening of Town Center Boulevard a few months ago, connecting the MARC train station with many developed parts of Odenton Town Center and beyond, one major piece of the transportation plan to support the build out of the plan for this community was completed.

However, the most significant aspect of the Plan, the Transit Oriented Development of the MARC station still languishes. The original development team selected by the State and County to develop the site in conjunction with the construction of the parking garage dropped out of the agreement last year. The County had budgeted funds to support garage construction, but there has been no movement to reinvigorate the project by a request for proposals from other development teams.

The full development of the core of the Town Center, visible to all who live, work or just pass through the area remains in limbo. Disparate developments that have been built as in accordance with the Plan now lack the connectivity that was promised.

Instead, most new projects consist of gas station and convenience retail, a fate the Town Center didn't envision and does not deserve.

So the shine on the twenty-fifth “silver” anniversary of the Odenton Town Center Plan appears pretty dull to me.

WINDOW OF OPPORTUNITY



Stuart Title

With a new administration taking charge in Anne Arundel County it makes me think back to all of the County Executives before Stuart Pittman during my professional career in this County.

Democrat or Republican; man or woman; career politician or “civic duty”, one thing remains the same each time around, there is a small “window of opportunity” to effectuate minimal change if any to tangible issues. Every new administration seems to need a year to become up to speed on where the County is, and where the new “powers that be” want it to go. They have maybe a year and a half for implementation of committee recommendations and election “promises” before there

DO YOU KNOW

Well over 250,000 patient visits were made in 2018 to the Johns Hopkins/Anne Arundel Medical Center facilities in Odenton last year, some of which are managed by A. J. Properties, Inc. If your property needs effective management, contact us.

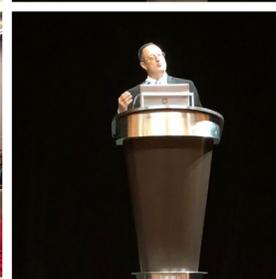
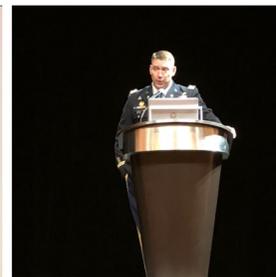
seems to be a disconnect from governing while gearing up at running for re-election. There are also some issues that can only be addressed based on their own individual cycle (i.e. re-zoning or master plan) that may not match up with the cycle of the, then-current administration.

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ECONOMIC FORECAST LUNCHEON

November 7, 2018



A. J. Properties, Inc. sponsored the Central Maryland Chamber's Economic Forecast Luncheon back in the fall. We were pleased to hear Fort Meade's Garrison Commander, Col. Erich Spragg and former MD Commerce Secretary Mike Gill discuss more local issues, and JD Foster of the US Chamber, project the financial forecast nationally is clear!

WHAT ODENTON WANTS

In January, the Patch published an article about which businesses Odenton Patch readers would like to see in this town. According to the article, the response was great but the article didn't go further than the *wish list*.

Our broker, Stuart Title, wrote a blog in response to the Businesses Odenton Wants question posed by the Patch. Visit www.ajprop.net/category/blog/ to discover why some of those business do or do not consider Odenton in their search for a location.

Let us know your thoughts in the comment section below the blog.

The reality is that effectuating change in most issues that local government deals with is like turning a battleship: the opioid crisis; crime; newer and better schools; improving infrastructure; retaining first responders and teachers ALL take more time than the term the administration might have.

However, an administration change can be both good and let's say, not so good. It can be positive with new ideas and fresh perspective, but it can also be debilitating with valuable time wasted in undoing positive changes from the past rather than to continue an encouraging path forward for the sake of _____ (you fill in the blank).

The fact of the matter is that enough people (51.8%) decided that they wanted change from the previous administration. However, it would be preposterous to think that even those supporting change think everything done the previous four years was wrong. There are also 48.1% who think the previous administration did a good enough job to be re-elected, and its just as preposterous to think they believe everything that was done was right.

It is important for any new administration to balance issues they feel they need to change or accomplish vs. what they need to continue to support from the past given that ever so small "window of opportunity" to move that battleship. So support, contribute and be balanced because before you know it that "window of opportunity" will shut, and once again change will be at your doorstep!

Are You Searching



In Vain?

Long gone are the days of thumbing through the Yellow Pages and making a bunch of calls. Today, a few clicks and Google will tell you pretty much anything you want to know. At least that's how it seems. If you're looking for commercial business space, did you know that only about 30% of the

commercial space available can be accessed through free online listings? That is right—**you're not seeing all there is** available on the market. We have access to data through paid subscriptions, as well as our contacts and experience, to help you find the property and location you're looking for. Stop searching, make one call and let AJP help you find your next business location. 410-551-9116

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